

BOQ

Personal Loan Comparison Rate Schedule

Date of Issue: 09-April-2010

Annual Percentage Rate	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$50,000
% p.a.	2 years ^	3 years	4 years	4 years	5 years	5 years	7 years

PERSONAL LOANS

Mortgage Secured	Fixed	10.99%	18.27%	13.94%	12.72%	12.28%	11.93%	11.78%	
	Variable	11.24%	18.52%	14.19%	12.97%	12.53%	12.18%	12.02%	
Motor Vehicle Secured	Fixed	11.49%	18.77%	14.44%	13.21%	12.78%	12.43%	12.27%	11.90%
	Variable	13.43%	20.71%	16.37%	15.14%	14.71%	14.36%	14.21%	13.84%
Unsecured	Fixed	13.99%	20.29%	16.60%	15.53%	15.15%	14.84%	14.70%	
	Variable	15.24%	21.54%	17.84%	16.78%	16.39%	16.08%	15.94%	

WARNING: This comparison rate applies only to the example or examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.

^ Credit is available for this amount but not for the term specified.

Applies to secured rate loans only.

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