# APRA BASEL III Pillar 3 Disclosures

# **QUARTER ENDED 28 FEBRUARY 2015**

#### 26 March 2015

This report has been prepared by Bank of Queensland Limited (BOQ) to meet its disclosure requirements under the Australian Prudential Regulation Authority (APRA) Australian Prudential Standard (APS) 330 Capital Adequacy: Public Disclosure. It has been prepared using 28 February 2015 data.

#### **Key points**

The disclosures provided within, have been prepared in accordance with the changes to APRA's capital rules (effective 1 January 2013). The Bank's Total Capital ratio has increased from 11.8% in November to 12.0%.

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# TABLE 15: CAPITAL STRUCTURE

|  | February 15 | August 14 |
|--|-------------|-----------|
|  | \$m         | \$m       |
| Common Equity Tier 1 Capital                       |             |           |
| Paid-up ordinary share capital                     | 3,071       | 3,021     |
| Reserves   | 54          | 58        |
| Retained earnings, including current year earnings | 229         | 207       |
| Total Common Equity Tier 1 Capital                 | 3,354       | 3,286     |
| Regulatory adjustments                             |             |           |
| Goodwill and intangibles                           | (830)       | (825)     |
| Deferred expenditure                               | (130)       | (122)     |
| Other deductions                                   | (96)        | (178)     |
| Total regulatory adjustments                       | (1,056)     | (1,125)   |
| Net Common Equity Tier 1 Capital                   | 2,298       | 2,161     |
| Additional Tier 1 Capital                          | 300         | 300       |
| Net Tier 1 Capital                                 | 2,598       | 2,461     |
| Tier 2 Capital                                     |             |           |
| Tier 2 Capital                                     | 325         | 340       |
| General reserve for credit losses                  | 211         | 207       |
| Total Tier 2 Capital                               | 536         | 547       |
| Total Capital Base                                 | 3,134       | 3,008     |

## **TABLE 16: CAPITAL ADEQUACY**

| Risk Weighted Assets (\$m)                                    | February 15 | November 14 |  |
|---|-------------|-------------|--|
| Subject to the Standardised approach                          |             |             |  |
| Government  | 10          | 8           |  |
| Bank  | 392         | 348         |  |
| Residential mortgage  | 11,426      | 11,432      |  |
| Other retail  | 11,388      | 11,055      |  |
| Other   | 84          | 76          |  |
| Total on balance sheet assets and off balance sheet exposures | 23,300      | 22,919      |  |
| Securitisation exposures <sup>(1)</sup>                       | 216         | 237         |  |
| Market risk exposures   | 282         | 322         |  |
| Operational risk exposures                                    | 2,259       | 2,161       |  |
| Total Risk Weighted Assets                                    | 26,057      | 25,639      |  |
| Capital ratios  | %           | %           |  |
| Level 2 Total Capital ratio                                   | 12.0        | 11.8        |  |
| Level 2 Common Equity Tier 1 Capital ratio                    | 8.8         | 8.5         |  |
| Level 2 Net Tier 1 Capital ratio                              | 10.0        | 9.7         |  |

<sup>(1)</sup> Refer to Table 18 for securitisation exposures.

## TABLE 17: CREDIT RISK

| Exposure Type                                    | Gross Credit<br>(\$n | Average Gross Credit Exposure (\$m) |             |             |
|--|----------------------|-------------------------------------|-------------|-------------|
|  | February 15          | November 14                         | February 15 | November 14 |
| Cash and due from financial institutions         | 1,244                | 1,021                               | 1,133       | 983         |
| Debt securities                                  | 2,423                | 2,720                               | 2,572       | 2,801       |
| Loans and advances                               | 36,856               | 36,085                              | 36,470      | 35,627      |
| Off balance sheet exposures for derivatives      | 94                   | 128                                 | 111         | 117         |
| Other off balance sheet exposures <sup>(2)</sup> | 387                  | 981                                 | 684         | 913         |
| Other  | 67                   | 57                                  | 62          | 56          |
| Total exposures                                  | 41,071               | 40,992                              | 41,032      | 40,497      |

| Portfolios subject to Standardised approach |             | Gross Credit Exposure <sup>(1)</sup> (\$m) |             |             |
|---|-------------|--|-------------|-------------|
|   | February 15 | November 14                                | February 15 | November 14 |
| Government                                  | 1,969       | 2,146                                      | 2,058       | 2,102       |
| Bank  | 1,844       | 1,763                                      | 1,803       | 1,710       |
| Residential Mortgage                        | 25,794      | 25,958                                     | 25,876      | 25,753      |
| Other retail                                | 11,380      | 11,049                                     | 11,215      | 10,860      |
| Other                                       | 84          | 76   | 80          | 72          |
| Total exposures                             | 41,071      | 40,992                                     | 41,032      | 40,497      |

#### Notes:

<sup>(1)</sup> Gross credit exposures reflect credit equivalent amounts.

<sup>(2)</sup> Other off balance sheet exposures largely relate to customer commitments. Subsequent to clarification by APRA, the Bank has adopted the concessional treatment available on housing approvals resulting in reduced exposure levels.

# TABLE 17: CREDIT RISK (CONTINUED)

### February 15

| Portfolios subject to the Standardised approach  Corporate Government Bank | Impaired<br>loans (1)<br>\$m | Past due<br>loans<br>> 90 days<br>\$m | Specific<br>provision<br>balance<br>\$m | Charges<br>for specific<br>provision<br>\$m | Write-offs<br>\$m |
|--|------------------------------|---------------------------------------|---|---|-------------------|
| Residential Mortgage   | 264                          | 151                                   | 46                                      | (1)   | 7                 |
| Other retail   | 160                          | 94                                    | 88                                      | (3)   | 16                |
| Other  | -                            | -                                     | -                                       | -   | -                 |
| Total  | 424                          | 245                                   | 134                                     | (4)   | 23                |

#### November 14

| Portfolios subject to the Standardised approach | Impaired<br>loans <sup>(1)</sup><br>\$m | Past due<br>loans<br>> 90 days<br>\$m | Specific<br>provision<br>balance<br>\$m | Charges<br>for specific<br>provision<br>\$m | Write-offs<br>\$m |
|---|---|---------------------------------------|---|---|-------------------|
| Corporate                                       | -                                       | -                                     | -                                       | -   | -                 |
| Government                                      | -                                       | -                                     | -                                       | -   | -                 |
| Bank  | -                                       | -                                     | -                                       | -   | -                 |
| Residential Mortgage                            | 246                                     | 137                                   | 45                                      | (3)   | 7                 |
| Other retail                                    | 166                                     | 87                                    | 93                                      | (9)   | 19                |
| Other   | -                                       | -                                     | -                                       | -   | -                 |
| Total   | 412                                     | 224                                   | 138                                     | (12)  | 26                |

|  | February 15<br>\$m | November 14<br>\$m |
|--|--------------------|--------------------|
| Statutory equity reserve for credit losses | 70                 | 70                 |
| Collective provision                       | 141                | 142                |
| APRA General reserve for credit losses     | 211                | 212                |

#### Note:

| (1) Reconciliation of impaired loans                            | February 15<br>\$m | August 14<br>\$m |
|---|--------------------|------------------|
| Impaired assets per Table 17: Credit Risk                       | 424                | 434              |
| Add: Impaired assets in off balance sheet securitisation trusts | 30                 | 33               |
| Less: Restructured facilities included in APS 220               | 195                | 175              |
| Impaired assets per Investor Information                        | 259                | 292              |

## **TABLE 18: SECURITISATION EXPOSURES**

|                                     | Februa  | February 15                    |   |                                |
|-------------------------------------|---|--------------------------------|---|--------------------------------|
| Exposure Type                       | Current Period<br>Securitisation<br>Activity<br>\$m | Gain or Loss<br>on Sale<br>\$m | Current Period<br>Securitisation<br>Activity<br>\$m | Gain or Loss<br>on Sale<br>\$m |
| Securities held in the banking book | (77)  | -                              | 35  | -                              |
| Securities held in the trading book | -   | -                              | -   | -                              |
| Liquidity facilities                | -   | -                              | -   | -                              |
| Funding facilities                  | -   | -                              | -   | -                              |
| Swaps                               | 7   | -                              | (4)   | -                              |
| Other <sup>(1)</sup>                | 1,059   | -                              | 118   | -                              |
| Total                               | 989   | -                              | 149   | -                              |

#### February 15

| Securitisation Exposure  | Securities<br>held in the<br>banking<br>book<br>\$m | Securities<br>held in the<br>trading book<br>\$m | Liquidity<br>facilities<br>\$m | Funding<br>facilities<br>\$m | Swaps<br>\$m | Other <sup>(1)</sup><br>\$m |
|--|---|--|--------------------------------|------------------------------|--------------|-----------------------------|
| On-balance sheet securitisation exposure retained or purchased | 868   | -  | 29                             | 8                            | -            | 4,272                       |
| Off-balance sheet securitisation exposure                      | -   | -  | -                              | -                            | 82           | -                           |
| Total  | 868   | -  | 29                             | 8                            | 82           | 4,272                       |

#### November 14

| Securitisation Exposure  | Securities<br>held in the<br>banking<br>book<br>\$m | Securities<br>held in the<br>trading book<br>\$m | Liquidity<br>facilities<br>\$m | Funding<br>facilities<br>\$m | Swaps<br>\$m | Other <sup>(1)</sup><br>\$m |
|--|---|--|--------------------------------|------------------------------|--------------|-----------------------------|
| On-balance sheet securitisation exposure retained or purchased | 945   | -  | 29                             | 8                            | -            | 3,213                       |
| Off-balance sheet securitisation exposure                      | -   | -  | -                              | -                            | 75           | -                           |
| Total  | 945   | -  | 29                             | 8                            | 75           | 3,213                       |

#### **Notes**

 $(1) \ \ \text{Exposures relate to notes held in the Bank's on balance sheet securitisation vehicles}.$ 

## **COMMON DISCLOSURE TEMPLATE**

|     | mon Equity Tier 1 capital: instruments and reserves  | A\$m  | Ref |
|-----|--|-------|-----|
| 1   | Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities) capital  | 3,071 | А   |
| 2   | Retained earnings  | 229   | В   |
| 3   | Accumulated other comprehensive income (and other reserves)  | 54    | С   |
| 4   | Directly issued capital subject to phase out from CET1 (only applicable to mutually-owned companies)   | -     |     |
| 5   | Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)   | -     |     |
| 6   | Common Equity Tier 1 capital before regulatory adjustments   | 3,354 |     |
| omi | mon Equity Tier 1 capital : regulatory adjustments   | A\$m  | Re  |
| 7   | Prudential valuation adjustments   | -     |     |
| 8   | Goodwill (net of related tax liability)  | 702   | D   |
| 9   | Other intangibles other than mortgage servicing rights (net of related tax liability)  | 128   | D   |
| 10  | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)  | -     |     |
| 11  | Cash-flow hedge reserve  | (84)  | С   |
| 12  | Shortfall of provisions to expected losses   | -     |     |
| 13  | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)  | -     |     |
| 14  | Gains and losses due to changes in own credit risk on fair valued liabilities  | -     |     |
| 15  | Defined benefit superannuation fund net assets   | -     |     |
| 16  | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)  | -     |     |
| 7   | Reciprocal cross-holdings in common equity   | -     |     |
| 18  | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | -     |     |
| 19  | Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)   | -     |     |
| 20  | Mortgage service rights (amount above 10% threshold)   | -     |     |
| 21  | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)  | -     |     |
| 22  | Amount exceeding the 15% threshold   | -     |     |
| 23  | of which: significant investments in the ordinary shares of financial entities   | -     |     |
| 24  | of which: mortgage servicing rights  | -     |     |
| 25  | of which: deferred tax assets arising from temporary differences   | -     |     |
| 26  | National specific regulatory adjustments (sum of rows 26a, 26b, 26c, 26d, 26e, 26f, 26g, 26h, 26i and 26j)   | 310   |     |
| 6a  | of which: treasury shares  | -     |     |
| .6b | of which: offset to dividends declared under a dividend reinvestment plan (DRP), to the extent that the dividends are used to purchase new ordinary shares issued by the ADI   | -     |     |
| 26c | of which: deferred fee income  | 114   |     |
| 6d  | of which: equity investments in financial institutions not reported in rows 18, 19 and 23  | 52    | Е   |
| 6e  | of which: deferred tax assets not reported in rows 10, 21 and 25   | 99    | F   |
| e6f | of which: capitalised expenses   | 5     |     |
| 6g  | of which: investments in commercial (non-financial) entities that are deducted under APRA prudential requirements  | 12    | Е   |
| 6h  | of which: covered bonds in excess of asset cover in pools  | -     |     |
| 26i | of which: undercapitalisation of a non-consolidated subsidiary   | -     |     |
| 26j | of which: other national specific regulatory adjustments not reported in rows 26a to 26i   | 28    |     |
| 27  | Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions  | -     |     |
| 28  | Total regulatory adjustments to Common Equity Tier 1   | 1,056 |     |
| 29  | Common Equity Tier 1 Capital (CET1)  | 2,298 |     |

| Additio | nal Tier 1 Capital: instruments  | A\$m  | Ref |
|---------|--|-------|-----|
| 30      | Directly issued qualifying Additional Tier 1 instruments   | 300   | G   |
| 31      | of which: classified as equity under applicable accounting standards   | -     |     |
| 32      | of which: classified as liabilities under applicable accounting standards  | 300   |     |
| 33      | Directly issued capital instruments subject to phase out from Additional Tier 1  | -     |     |
| 34      | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)  | -     |     |
| 35      | of which: instruments issued by subsidiaries subject to phase out  | -     |     |
| 36      | Additional Tier 1 Capital before regulatory adjustments  | 300   |     |
|         |  |       |     |
| dditio  | nal Tier 1 Capital: regulatory adjustments   | A\$m  | Ref |
| 37      | Investments in own Additional Tier 1 instruments   | -     |     |
| 38      | Reciprocal cross-holdings in Additional Tier 1 instruments   | -     |     |
| 39      | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | -     |     |
| 40      | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)   | -     |     |
| 41      | National specific regulatory adjustments (sum of rows 41a, 41b and 41c)  | -     |     |
| 41a     | of which: holdings of capital instruments in group members by other group members on behalf of third parties   | -     |     |
| 41b     | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidations not reported in rows 39 and 40  | -     |     |
| 41c     | of which: other national specific regulatory adjustments not reported in rows 41a and 41b  | -     |     |
| 42      | Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions   | -     |     |
| 43      | Total regulatory adjustments to Additional Tier 1 capital  | -     |     |
| 44      | Additional Tier 1 capital (AT1)  | 300   |     |
| 45      | Tier 1 Capital (T1=CET1+AT1)   | 2,598 |     |
| ier 2 C | Capital: instruments and provisions  | A\$m  | Ref |
| 46      | Directly issued qualifying Tier 2 instruments  | -     |     |
| 47      | Directly issued capital instruments subject to phase out from Tier 2   | 270   | G   |
| 48      | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group T2)   | 55    | G   |
| 49      | of which: instruments issued by subsidiaries subject to phase out  | 55    |     |
| 50      | Provisions   | 211   |     |
| 51      | Tier 2 Capital before regulatory adjustments   | 536   |     |

|          | Capital: regulatory adjustments   | A\$m<br> | Ref |
|----------|---|----------|-----|
| 52       | Investments in own Tier 2 instruments   | -        |     |
| 53       | Reciprocal cross-holdings in Tier 2 instruments   | -        |     |
| 54       | Investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold) | -        |     |
| 55       | Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions  | -        |     |
| 56       | National specific regulatory adjustments (sum of rows 56a, 56b and 56c)   | -        |     |
| 56a      | of which: holdings of capital instruments in group members by other group members on behalf of third parties  | -        |     |
| 56b      | of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 54 and 55  | -        |     |
| 56c      | of which: other national specific regulatory adjustments not reported in rows 56a and 56b   | -        |     |
| 57       | Total regulatory adjustments to Tier 2 capital  | -        |     |
| 58       | Tier 2 capital (T2)   | 536      |     |
| 59       | Total capital (TC=T1+T2)  | 3,134    |     |
| 60       | Total risk-weighted assets based on APRA standards  | 26,057   |     |
| apital   | ratios and buffers  | A\$m     | Ref |
| 61       | Common Equity Tier 1 (as a percentage of risk-weighted assets)  | 8.8%     |     |
| 62       | Tier 1 (as a percentage of risk-weighted assets)  | 10.0%    |     |
| 63       | Total capital (as a percentage of risk-weighted assets)   | 12.0%    |     |
| 64       | Buffer requirement (minimum CET1 requirement of 4.5% plus capital conservation buffer of 2.5% plus any countercyclical buffer requirements expressed as a percentage of risk-weighted assets)   | 7.0%     |     |
| 65       | of which: capital conservation buffer requirement   | 2.5%     |     |
| 66       | of which: ADI-specific countercyclical buffer requirements  | -        |     |
| 67       | of which: G-SIB buffer requirement (not applicable)   | n/a      |     |
| 68       | Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)  | 1.8%     |     |
| lationa  | al minima (if different from Basel III)   | A\$m     | Ref |
| 69       | National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)   | -        |     |
| 70       | National Tier 1 minimum ratio (if different from Basel III minimum)   | -        |     |
| 71       | National total capital minimum ratio (if different from Basel III minimum)  | -        |     |
| lmoun    | t below thresholds for deductions (not risk-weighted)   | A\$m     | Ref |
| 72       | Non-significant investments in the capital of other financial entities  | -        |     |
| 73       | Significant investments in the ordinary shares of financial entities  | 50       | Е   |
| 74       | Mortgage servicing rights (net of related tax liability)  | -        |     |
| 75       | Deferred tax assets arising from temporary differences (net of related tax liability)   |          |     |
| pplica   | ble caps on the inclusion of provisions in Tier 2   | A\$m     | Ref |
| 76       | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)  | 211      |     |
|          | Cap on inclusion of provisions in Tier 2 under standardised approach  | 294      |     |
| 77       |   |          |     |
| 77<br>78 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)  | -        |     |

## Bank of Queensland Limited, Basel III Pillar 3 Disclosures, 28 February 2015

| Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022) |  | A\$m | Ref |
|---|--|------|-----|
| 80  | Current cap on CET1 instruments subject to phase out arrangements                                  | -    |     |
| 81  | Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities             | -    |     |
| 82  | Current cap on AT1 instruments subject to phase out arrangements                                   | -    |     |
| 83  | Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities) | -    |     |
| 84  | Current cap on T2 instruments subject to phase out arrangements                                    | 385  |     |
| 85  | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)              | -    |     |

# REGULATORY BALANCE SHEET

| Assets         August (assets)         1,104         (BB)         4,000         1,002   |  | Group            |             | Level 2<br>Regulatory |                |
|---|--|------------------|-------------|-----------------------|----------------|
| Assets         Sm         Sm         reference           Cash and liquid assets         1,104         (82)         1,022         -           Due from other financial institutions         93         (73)         20         -           Financial assets available for sale         3,448         -         3,448         -           Financial assets beld for trading         2,388         -         2,386         -           Financial assets savailable for sale         39,451         (2,815)         36,636         -           Chars and advances at amortised cost         39,451         (2,815)         36,636         -           Chars assets         113         30         149         -           Shares in controlled entities         -         50         E           Property, plant and equipment         67         67         67           Deterred tax assets         93         3         96         F           Intamplise assets         832         (2)         330         D           Investment in joint ventures accounted for using the equity method         19         4,49         2,49         2           Libilities         34         49,00         2,942         44,958         - <td< th=""><th></th><th>Balance<br/>Sheet</th><th>Adjustments</th><th>Balance<br/>Sheet</th><th>Decensiliation</th></td<>    |  | Balance<br>Sheet | Adjustments | Balance<br>Sheet      | Decensiliation |
| Cash and liquid assets         1,104         (82)         1,022         -           Due from other financial institutions         93         (73)         20         -           Financial assets available for sale         3,448         -         3,448         -           Financial assets validable for stading         2,388         -         2,388         -           Financial instruments         292         (45)         36,836         -           Chars and advances at amortised cost         39,451         (2,815)         36,836         -           Other assets         113         36         149         -           Shares in controlled entities         -         50         50         E           Property, plant and equipment         67         -         <  |  | \$m              | \$m         | \$m                   |                |
| Due from other financial institutions         93         (73)         20           Financial assets available for sale         3,448          3,448            Financial assets held for trading         2,388          2,388            Derivative financial instruments         292         (45)         247            Loans and advances at amortised cost         39,451         (2,815)         36,66            Cher sassets         113         36         150          E           Shares in controlled entities          50         50         E           Property, plant and equipment         67          67            Deferred tax assets         93         3         96         F           Intangibles assets         83         (2)         830         D           Interpretary, plant and equipment         67          67            Intangibles assets         93         3         96         F           Intangibles assets         83         (2)         830         D           Intangibles assets         34         7         17  | Assets   |                  |             |                       |                |
| Financial assets available for sale         3,448         - 3,448         - 2,388         < | Cash and liquid assets   | 1,104            | (82)        | 1,022                 | -              |
| Financial assets held for trading         2,388         -         2,388         -           Derivative financial instruments         292         (45)         247         -           Loans and advances at amortised cost         39,451         (2,815)         36,636         -           Other assets         113         36         149         -           Shares in controlled entities         -         50         50         E           Property, plant and equipment         67         -         67         -           Deferred tax assets         93         3         96         F           Intangibles assets         382         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -         -           Total Assets         34,017         105         34,122         -           Deposits         34,017         105         34,122         -           Deposits         34,017         105         34,122         -           Derivative financial institutions         18         (2)         39         - <td>Due from other financial institutions</td> <td>93</td> <td>(73)</td> <td>20</td> <td>-</td>  | Due from other financial institutions                              | 93               | (73)        | 20                    | -              |
| Derivative financial instruments         292         (45)         247   | Financial assets available for sale                                | 3,448            | -           | 3,448                 | -              |
| Loans and advances at amortised cost         39,451         (2,815)         36,636         -           Other assets         1113         36         149         -           Shares in controlled entities         -         50         50         E           Property, plant and equipment         67         -         67         -           Deferred tax assets         93         3         96         F           Intagibles assets         832         (2)         330         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -           Devositis         47,900         (2,942)         44,958         -           Deposits         34,017         105         34,122         -           Derivative financial institutions         174         -         174         -           Derivative financial institutions         179         0         -         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         9         89         -  | Financial assets held for trading                                  | 2,388            | -           | 2,388                 | -              |
| Other assets         1113         36         149         -           Shares in controlled entities         -         50         50         E           Property, plant and equipment         67         -         67         -           Deferred tax assets         93         3         96         F           Intangibles assets         832         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -         -           Liabilities         -         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial institutions         36         (2)         339         -           Accounts payable and other liabilities         38         19         40         -           Current tax liabilities         38         19         89         -           Borrowings including loan capital         9,37         (2,91)         6,407         6           Total Liabilities         44,497         (2,931)         41,566  | Derivative financial instruments                                   | 292              | (45)        | 247                   | -              |
| Shares in controlled entities         -         50         50         E           Property, plant and equipment         67         -         67         -           Deferred tax assets         93         3         96         F           Intangibles assets         832         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -         -           Liabilities  | Loans and advances at amortised cost                               | 39,451           | (2,815)     | 36,636                | -              |
| Property, plant and equipment         67         -         67         -           Deferred tax assets         93         3         96         F           Intangibles assets         832         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -           Decreased         47,900         (2,942)         44,958         -           Liabilities         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instituments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         5         (5)         6,407         6           Ret Assets         3,403         (1)         3,392         -           Total Liabilities <t< td=""><td>Other assets</td><td>113</td><td>36</td><td>149</td><td>-</td></t<>   | Other assets   | 113              | 36          | 149                   | -              |
| Deferred tax assets         93         3         96         F           Intangibles assets         832         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -           Liabilities         174         -         174         -           Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         44,497         (2,931)         41,566         -           Net Assets         3,003         (11)         3,392         -           Equ   | Shares in controlled entities                                      | -                | 50          | 50                    | Е              |
| Intangibles assets         832         (2)         830         D           Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958            Liabilities         8         47,900         (2,942)         44,958            Due to other financial institutions         174          174            Deposits         34,017         105         34,122            Derivative financial instruments         361         (22)         339            Accounts payable and other liabilities         388         19         407            Current tax liabilities         28          28            Provisions         98         (9)         89            Insurance policy liability         53         (53)             Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566            Net Assets         3,071          3,071  | Property, plant and equipment                                      | 67               | -           | 67                    | -              |
| Investment in joint ventures accounted for using the equity method         19         (14)         5         E           Total Assets         47,900         (2,942)         44,958         -           Liabilities         Liabilities           Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Insurance policy liabilities         44,497         (2,931)         41,566         -           Insurance policy liabilities         3,071         3,071         -           Insurance policy liabilities         3,071         3,071         -           Insurance policy liabilities <td>Deferred tax assets</td> <td>93</td> <td>3</td> <td>96</td> <td>F</td>   | Deferred tax assets  | 93               | 3           | 96                    | F              |
| Total Assets         47,900         (2,942)         44,958         9           Liabilities           Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Fequity         5         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B     <   | Intangibles assets   | 832              | (2)         | 830                   | D              |
| Liabilities           Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity         5         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Investment in joint ventures accounted for using the equity method | 19               | (14)        | 5                     | E              |
| Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,001         1,3392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Total Assets   | 47,900           | (2,942)     | 44,958                | -              |
| Due to other financial institutions         174         -         174         -           Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,001         1,3392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  |  |                  |             |                       |                |
| Deposits         34,017         105         34,122         -           Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,003         (11)         3,392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Liabilities  |                  |             |                       |                |
| Derivative financial instruments         361         (22)         339         -           Accounts payable and other liabilities         388         19         407         -           Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Due to other financial institutions                                | 174              | -           | 174                   | -              |
| Accounts payable and other liabilities       388       19       407       -         Current tax liabilities       28       -       28       -         Provisions       98       (9)       89       -         Insurance policy liability       53       (53)       -       -         Borrowings including loan capital       9,378       (2,971)       6,407       G         Total Liabilities       44,497       (2,931)       41,566       -         Net Assets       3,403       (11)       3,392       -         Equity         Issued capital       3,071       -       3,071       A         Reserves       96       (4)       92       C         Retained profits       236       (7)       229       B   | Deposits   | 34,017           | 105         | 34,122                | -              |
| Current tax liabilities         28         -         28         -           Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Derivative financial instruments                                   | 361              | (22)        | 339                   | -              |
| Provisions         98         (9)         89         -           Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Accounts payable and other liabilities                             | 388              | 19          | 407                   | -              |
| Insurance policy liability         53         (53)         -         -           Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity           Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Current tax liabilities  | 28               | -           | 28                    | -              |
| Borrowings including loan capital         9,378         (2,971)         6,407         G           Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity         1         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Provisions   | 98               | (9)         | 89                    | -              |
| Total Liabilities         44,497         (2,931)         41,566         -           Net Assets         3,403         (11)         3,392         -           Equity         Sued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Insurance policy liability   | 53               | (53)        | -                     | -              |
| Net Assets         3,403         (11)         3,392         -           Equity         Sued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   | Borrowings including loan capital                                  | 9,378            | (2,971)     | 6,407                 | G              |
| Equity         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Total Liabilities  | 44,497           | (2,931)     | 41,566                | -              |
| Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Net Assets   | 3,403            | (11)        | 3,392                 |                |
| Issued capital         3,071         -         3,071         A           Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B  | Equity   |                  |             |                       |                |
| Reserves         96         (4)         92         C           Retained profits         236         (7)         229         B   |  | 3,071            | -           | 3,071                 | А              |
| Retained profits         236         (7)         229         B  |  |                  | (4)         |                       |                |
|   |  |                  |             |                       |                |
|   |  |                  |             |                       |                |

# REGULATORY BALANCE SHEET (CONTINUED)

| RECONCILIATION  | \$M   |
|---|-------|
| Reserves (reference C)  |       |
| Per regulatory balance sheet  | 92    |
| Add: Tax effect on available for sale reserve                       | 32    |
| Less: General reserve for credit losses                             | (70)  |
| Total per Common Disclosure Template                                | 54    |
| Of which: Cash flow hedge reserve                                   | (84)  |
|   |       |
| Equity Investments (reference E)                                    |       |
| Shares in Controlled Entities                                       | 50    |
| Investments in joint ventures accounted for using the equity method | 5     |
| Investments in financial entities reported in other assets          | 9     |
| Total per Common Disclosure Template                                | 64    |
|   |       |
| Deferred Tax Asset (reference F)                                    |       |
| Per regulatory balance sheet  | 96    |
| Deferred tax of cash flow hedge reserve                             | 3     |
| Total per Common Disclosure Template                                | 99    |
|   |       |
| Additional Tier 1 and Tier 2 Capital (reference G)                  |       |
| Additional Tier 1   | 300   |
| Tier 2 Capital  | 325   |
| Other borrowings not eligible for capital                           | 5,782 |
| Total per regulatory balance sheet                                  | 6,407 |

# ENTITIES EXCLUDED FROM THE REGULATORY SCOPE OF CONSOLIDATION

|  | Total Assets<br>\$M | Total<br>Liabilities<br>\$M |
|--|---------------------|-----------------------------|
| Insurance entities                           |                     |                             |
| St Andrew's Australia Services Pty Ltd       | 80                  | 67                          |
| St Andrew's Insurance (Australia) Pty Ltd    | 27                  | 14                          |
| St Andrew's Life Insurance Pty Ltd           | 87                  | 60                          |
| Securitsation Trusts                         |                     |                             |
| Series 2006-1E REDS Trust                    | 196                 | 194                         |
| Series 2007-1E REDS Trust                    | 245                 | 242                         |
| Series 2007-2 REDS Trust                     | 72                  | 72                          |
| Series 2012-1E REDS Trust                    | 639                 | 639                         |
| Series 2013-1 REDS Trust                     | 589                 | 589                         |
| REDS Warehouse Trust No.1                    | 426                 | 426                         |
| REDS Warehouse Trust No.3                    | 256                 | 256                         |
| REDS Asset Trust                             | 482                 | 482                         |
| Manager and non-financial operating entities |                     |                             |
| Home Credit Management Ltd                   | 22                  | 20                          |
| BOQ Share Plans Nominee Pty Ltd              | 9                   | 2                           |
| BQL Management Pty Ltd                       | 43                  | 30                          |